

GREAT LAKES COUNCIL - BSA BOY SCOUT RECRUITING

	Boy Scout Recruiting - District	Boy Scout Recruiting - Troops	Webelos to Scout Transition - District	Webelos to Scout Transition - Troops	Webelos to Scout Transition - Packs
January	<p>Growth Planning. (with Key 3) Fill Membership Committee. Promote/carry out visits to Middle and Jr High Schools: Boy Talks or at least flyers. New Unit Sales Calls.</p>	<p>Visit Middle and Jr High Schools: Boy Talks or at least flyers.</p>	<p>Prepare for Webelos-to-Scout Transition.</p>	<p>Host 2nd year Webelos and parents at a troop meeting. Attend a den meeting with 1st year Webelos to introduce them to Boy Scouting</p>	<p>Invite a troop to help with Pinewood Derby. Invite a troop to help with Webelos Crossover ceremony. Recharter Pack. Contact boys who did not recharter; exit interviews; invite them back; talk about transition to troop; help them find troops that match their interests .</p>
February	<p>Identify troops for spring recruiting; contact SMs/CCs and begin planning by unit. Promote/carry out visits to Middle and Jr High Schools: Boy Talks or at least flyers. New Unit Sales Calls. Troop Open House.</p>	<p>Troop Open House. Get a list from Council of Boy Scouts who did not recharter.</p>	<p>2nd year Webelos transition to troops. Promote training for new leaders. Contact Webelos who did not recharter; exit interviews; offer to help them find packs that match their interests.</p>	<p>2nd year Webelos transition to troops. Hold crossover ceremony for pack. Contact boys who did not cross over; invite them to troop; talk about transition; help them find troops that match their interests. Promote training for new leaders. Form a new Scout patrol.</p>	<p>2nd year Webelos transition to troops. Hold crossover ceremony at Blue & Gold Banquet.</p>

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March	<p>Help troops carry out plans for spring recruiting.</p> <p>Get a list of Boy Scouts who did not recharter; exit interviews; invite them back; help them find troops that match their interests.</p> <p>New Unit Sales Calls.</p> <p>Troop Open House.</p>	<p>Contact boys who did not recharter; exit interviews; invite them back or help them find troops that match their interests.</p> <p>Schedule a special recruiting event to take place during April.</p> <p>Have boys brainstorm names of boys to invite.</p> <p>Talk with Scouts about inviting friends to join BSA. Remind them of 1st Class Requirement.</p>	<p>Track Webelos to Scouts.</p> <p>Contact boys who did not cross over; invite them to troop; talk about transition; help them find troops that match their interests.</p> <p>Promote training for new leaders.</p>	<p>Get new Scouts into active participation with troop.</p> <p>Track Webelos to Scouts.</p> <p>Follow up with every boy who did not cross over to troop.</p>	<p>1st Year Webelos become 2nd year Webelos. Den Leaders and parents talk with boys and identify troops that are likely crossover targets. Develop contact lists.</p>

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April	<p>Help troops with spring recruiting. Contact boys who did not recharter; exit interviews; invite them back or help them find troops that match their interests. New Unit Sales Calls. Troop Open House.</p>	<p>Hold a special recruiting event. Track non-Scouts who attend. Plan follow up for each one.</p>	<p>Track Webelos to Scouts. Contact boys who did not cross over; invite them to troop; talk about transition; help them find troops that match their interests. Promote training for new leaders.</p>	<p>Hold troop activity that includes new 1st year Scouts. Conduct summer camp orientation. Encourage all 1st year Scouts to attend summer camp. Track Webelos to Scouts. Follow up with every boy who did not cross over to troop. Attend a den meeting with Bear Cubs to introduce them to Boy Scouting. Invite 1st year Webelos to a day event with troop.</p>	<p>Invite troop to attend a den meeting with Bear Cubs to introduce them to Boy Scouting. 1st year Webelos get invited to a day event with troop.</p>

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May	Troop retention training. Troop Open House. Roster checks in advance of summer camp (cross check unit roster of adults and youth with council roster). New Unit Sales Calls.	Follow up with non-Scouts who attended recruiting event - invite them to join / find out why they do not want to join. Roster check in advance of summer camp (cross check unit roster of adults and youth with council roster).	Follow up with 2 nd year Webelos that did not cross over - invite them to join / find out why they do not want to join.	Attend Program Planning Roundtable - plan troop's Annual Program with view (in part) to recruiting/retaining Webelos.	Attend Program Planning Roundtable - plan Pack Annual Program with view to retention/ transition of Webelos.
June	New Unit Sales Calls.	Summer Camp -- maximum participation by 1 st year Scouts.		Summer Camp -- maximum participation by 1 st year Scouts.	
July	New Unit Sales Calls. Update troop contact information.	Summer Camp -- maximum participation by 1 st year Scouts.	Update contact information for troop and pack membership chairs. Update Webelos leader contact information	Summer Camp -- maximum participation by 1 st year Scouts.	

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August	<p>New Unit Sales Calls.</p> <p>Support arrangements to conduct High Adventure surveys in local middle schools and Jr. HS.</p> <p>Prepare and provide list of Webelos who did not cross over to a troop.</p> <p>Prepare a list of Boy Scouts who did not recharter last Spring.</p>	<p>Attend JSN kick-off.</p> <p>Arrange a time to conduct High Adventure surveys in local middle schools and Jr. HS.</p> <p>Identify/recruit Troop Pack membership chair. Provide contact information to district membership Committee</p> <p>Get list of Webelos who did not cross over to a troop - follow up with them and their parents.</p> <p>Get a list of Boy Scouts who did not recharter last Spring - follow up with them and their parents.</p>	<p>Contact unit Membership chairs.</p> <p>Provide names and addresses of 2nd year Webelos for use in Tracking.</p> <p>Plan outdoor event that includes 2nd year Webelos.</p> <p>Talk with Training Committee about den Chief Training.</p>	<p>Identify/recruit troop membership chair.</p> <p>Provide contact information to district membership Committee</p> <p>Get names and addresses of 2nd year Webelos for use in Tracking.</p> <p>Plan outdoor event that includes 2nd year Webelos.</p> <p>Offer den chief to each Webelos den.</p>	<p>Identify/recruit Pack membership chair. Provide contact information to district membership Committee</p>

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September	<p>New Unit Sales Calls.</p> <p>Support Troop Open House.</p> <p>Contact or support troops to attend local Pack's JSN.</p> <p>Contact or support troops to contact Webelos who did not cross over to a troop.</p> <p>Contact or support troops to contact Boy Scouts who did not recharter last Spring.</p> <p>Contact or support troops to contact Boy Scouts who did not return after summer.</p>	<p>Attend local Pack's JSN.</p> <p>Recruit any 11 year old boys who show up at Pack JSN.</p> <p>Contact Webelos who did not cross over to troop.</p> <p>Contact Boy Scouts who did not recharter last Spring.</p> <p>Contact Boy Scouts who did not return after summer.</p> <p>Troop Open House.</p> <p>Register for outdoor joining event.</p>	<p>Letter to new 2nd year Webelos promoting Boy Scouting.</p> <p>Letter to new 2nd year Webelos parents promoting Boy Scouting.</p> <p>Plan outdoor Webelos to Scout "Meet the Troops" event.</p> <p>Identify packs that do not "feed" any troops, and match them with troops or consider using them as a base to start a new troop.</p>	<p>Letter to new 2nd year Webelos promoting Boy Scouting.</p> <p>Letter to new 2nd year Webelos parents promoting Boy Scouting.</p> <p>Add 2nd year Webelos and parents to troop's mailing and email lists.</p> <p>Plan outdoor Webelos to Scout "Meet the Troops" event.</p>	<p>Secure Den Chiefs</p> <p>Den Leaders plan to attend training.</p> <p>2nd year Webelos work toward Arrow of Light -- look forward to crossing over to a troop.</p>

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October	Outdoor joining event Support Troop Open House. New Unit Sales Calls.	Outdoor joining event. Troop Open House.	Hold outdoor Webelos to Scout "Meet the Troops" event. Promote attendance by Webelos Den Leaders at Boy Scout leader trainings.	Attend outdoor Webelos to Scout "Meet the Troops" event. Order materials from <i>ScoutParents</i> for distribution.	Webelos, Webelos Den Leaders and parents Attend outdoor Webelos to Scout "Meet the Troops" event. 1st year Webelos Den Leaders attend Webelos Leader Training. 2 nd year Webelos Den Leaders attend Boy Scout leader trainings. 2 nd year Webelos work toward Arrow of Light -- look forward to crossing over to a troop.
November	New Unit Sales Calls.		Den Chief Training. Prepare for Webelos-to-Scout Transition.	Attend 2 nd year Webelos Den meeting to talk about how troop works. Den Chiefs attend training.	2 nd year Webelos work toward Arrow of Light -- look forward to crossing over to a troop. 2 nd year Webelos Den meeting are visited by troop representative to talk about how troop works.
December	Roster checks in advance of year-end and annual recharter (cross check unit roster of adults and youth with council roster). New Unit Sales Calls.	Roster check in advance of year-end and annual recharter (cross check unit roster of adults and youth with council roster).	Prepare for Webelos-to-Scout Transition.	Select date for 2 nd year Webelos and parents to visit troop in January.	Select date for 2 nd year Webelos and parents to visit troop(s) in January. 2 nd year Webelos work toward Arrow of Light -- look forward to crossing over to a troop.

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