

SELL ONLINE AND REACH YOUR GOAL FASTER!

All online sales starting **August 1** count toward your Scout Rewards. When you sell online, Trail's End ships product **directly to your customers!** Sell **\$500** online in **October** and get a **bonus \$20 Amazon.com Gift Card!**

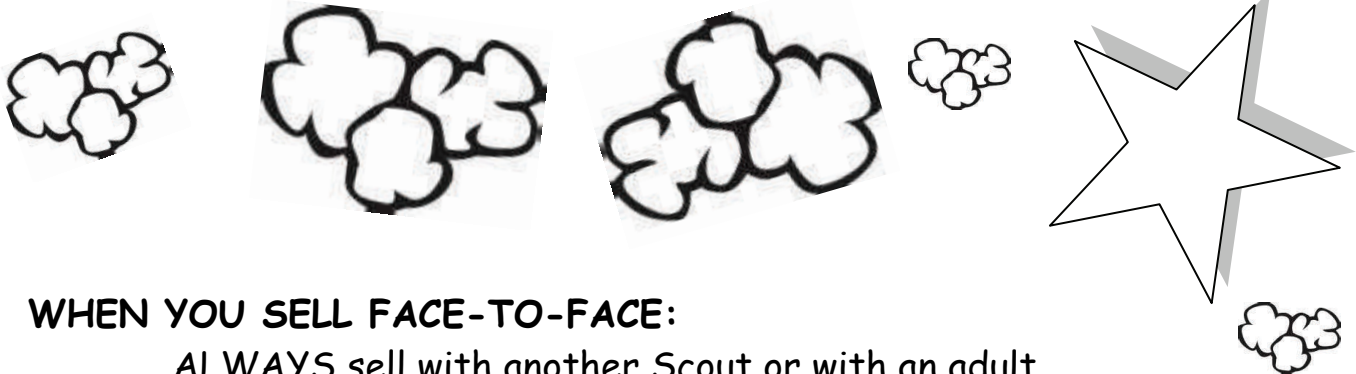
START SELLING ONLINE TODAY!

STEP 1: Go to scouts.trails-end.com to sign in or create an account.

STEP 2: Go to the **Send Emails** page to send emails to your customers.

Don't forget to follow up!

STEP 3: Go to **Track My Online Sales** to see who has made a purchase.



WHEN YOU SELL FACE-TO-FACE:

ALWAYS sell with another Scout or with an adult.

NEVER enter anyone's home.

NEVER sell after dark unless you're with an adult.

NEVER carry large amounts of cash.

ALWAYS walk on the sidewalk and driveway.

ALWAYS wear your uniform.

ALWAYS smile and introduce yourself.

ALWAYS tell your customers why you're selling popcorn.

ALWAYS know the different kinds of popcorn you're selling.

ALWAYS say "Thank you!"

